| ede di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Persona in Forz |
|---------------|----------------------|--|--|-------------------------|--------------------|
| RI | CONSULTING | Cluster Commercial Cluster Commercial Totale | Application Architect - Consulting Architect | | 1 |
| | | Cluster FSS | Industry Consultant - Industry & Domain Consulting | | 1 |
| | | Cluster FSS Totale | | | - 1 |
| | | Platform BTS | Application Architect - Consulting Architect | | 3 |
| | | | Application Developer - Application Programmer | | - 1 |
| | | | Package Consultant - Application Consulting | | 1 |
| | | Platform BTS Totale | And Brooks A. 1.9. J. Co. Lodd. A. 1.9. J. | | 5 |
| | | Platform HCS | Application Architect - Consulting Architect | | 14 |
| | | | Application Consultant - Application Consulting Application Developer - Application Programmer | 2 | 7 |
| | | | Business Analyst - Information Technology | 2 | - 1 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| | | | Complex Project Manager - Industry & Domain Consulting | | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 4 |
| | | | Test Specialist - Information Technology | | 1 |
| | | Platform HCS Totale | | 2 | 33 |
| | CONSULTING Totale | | | 2 | 40 |
| | STAFF | HR | Workforce Skills & Analytics Professional - Human Resources | | 1 |
| | OTA 1 | HR Totale | Provide China & Pulatytika F Totossichia - Fluttiati Nesocites | | 1 |
| | STAFF Totale | THE FORMS | | | - 1 |
| | TECHNOLOGY | Data Al&Automation | Brand Sales Specialist - Technology Sales | | 1 |
| | | Data Al&Automation Totale | | | 1 |
| | | Ecosystem | Partner Recruitment Leader - Technology Sales | | 1 |
| | | Ecosystem Totale | | | 1 |
| | | Technology Cross Brand | IT Management Consultant - Industry & Domain Consulting | | 1 |
| | | Technology Cross Brand Totale | | | - 12 |
| | TECHNOLOGY | Totale | | | - 1 |
| | Totale | | | | 3 |
| | TLS | Field Delivery | System Services Representative - Product Services | | 3 |
| | | Field Delivery Totale | | | 3 |
| | TLS Totale | | | | 3 |
| ARI Totale | | | | 2 | 47 |
| DLOGNA | CONSULTING | Cluster Public | Solution Representative - Consulting Sales | | 1 |
| | | Cluster Public Totale Platform BTS | Application Applies A Committee A Plant | | - 1 |
| | | Plationii B13 | Application Architect - Consulting Architect Package Consultant - Application Consulting | | 2 |
| | | | Project Manager - Project Manager/Project Executive | | 1 |
| | | Platform BTS Totale | 1 Tojekt Manager - 1 Tojekt Managerri Tojekt Executive | | 4 |
| | | Platform HCS | Application Architect - Consulting Architect | | 1 |
| | 7 | | Application Developer - Application Programmer | 1 | 1 |
| | | | Infrastructure Specialist - Information Technology | | 1 |
| | | Platform HCS Totale | | 1 | 3 |
| | CONSULTING | | | | |
| | Totale | | | 1 | 8 |
| | SECURITY SERVICES | Security Services | Security Consultant - Strategy & Solutions Consulting | | 9 |
| | OLIVIOLO | Security Services Totale | Security Consultant - Strategy & Solutions Consulting | | 1 |
| | | | | | |
| | SECURITY | | | | |
| | SERVICES Totale | | | | - 1 |
| | TECHNOLOGY | Customer Success Manager | Customer Success Manager Architect - Sales Engineering | | 1 |
| | | Customer Success Manager | | | |
| | | Totale Data Al&Automation | Brand Sales Specialist - Technology Sales | | 1 2 |
| | | Data AldAdioniation | Holding Code Digital Sales - Digital Sales Non-Incentive | | 1 |
| | | Data Al&Automation Totale | Troiding Good Digital Gales Hoteling | | 3 |
| | | Digital Sales | Digital Sales Specialist - Digital Sales | | 1 |
| | 100 | Digital Sales Totale | | | 1 |
| | | Ecosystem | Dealmaker - Sales - Technology Sales | | 1 |
| | | Ecosystem Totale | | | 1 |
| | | Infrastructure | Brand Partner Specialist - Territory - Technology Sales | | 2 |
| | | | Brand Sales Specialist - Technology Sales | | 2 |
| | | Infrastructure Totale | | | 4 |
| | | Security Software | DevOps Engineer - Information Technology | | 1 |
| | | Security Software Totale | 5 (8) 5 (8) 5 (8) | | 1 |
| | | Sustainability Software | Brand Sales Specialist - Technology Sales | | 1 |
| | | Sustainability Software Totale | Board Tarketes Constitute Color Ford | | 1 |
| | | Technical Sales | Brand Technical Specialist - Sales Engineering | | 1 |
| | | | Partner Technical Specialist - Partner - Sales Engineering | | 1 |



| de di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Persona In Forz |
|---|--|--|--|-------------------------|---|
| | | | Partner Technical Specialist - Territory - Sales Engineering | | 1 |
| | | Technical Sales Totale | | | 3 |
| | | Technology Cross Brand | Application Architect - Consulting Architect | | 3 |
| | | | Back-End Developer - Software Development | | 1 |
| | | | Software Test Specialist - Software Development | | 1 |
| | | | Technical Support Professional - Software Development | | 1 |
| | | Technology Cross Brand | | | |
| | | Totale | | | 6 |
| | | zStack | Brand Sales Specialist - Technology Sales | | 1 |
| | | zStack Totale | | | 1 |
| | TECHNOLOGY | | | | |
| | Totale | | | | 22 |
| | TLS | Client Management | Project Manager - Project Manager/Project Executive | | 1 |
| | 2000 | Client Management Totale | | | 1 |
| | | Field Delivery | Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | Remote Technical Support - Product Services | - 1 | 1 |
| | | | System Services Representative - Product Services | 2 | 13 |
| | | | Technical Specialist Professional - Information Technology | | 1 |
| | | | | | 1 |
| | | EUD C. T.I. | Technical Support Representative - Product Services | | |
| | | Field Delivery Totale | | 3 | 17 |
| | | Transformation | Delivery Project Manager - Project Manager/Project Executive | 1 | 1 |
| | | Transformation Totale | | 1 | 1 |
| | TLS Totale | | | 4 | 19 |
| LOGNA | TERM | | | THE RESERVE | |
| ale | | | | 5 | 50 |
| ANO- | | | | | |
| RNAREDO | TECHNOLOGY | Infrastructure | Asset Management Analyst - Supply Chain | | 2 |
| | | | Business Operations Professional - Administration | | 1 |
| | | | Computer Operator - Technical Services | | 5 |
| | | | Data Center Specialist - Technical Services | | 3 |
| | | | Supply Chain Management Professional - Supply Chain | | 1 |
| | | | | | 5 |
| | | | Systems Support Specialist - Technical Services | | |
| | | | Team Leader - Technical Services | | 1 |
| | | | | | |
| | | Infrastructure Totale | | | 18 |
| | TECHNOLOGY Totale | Infrastructure Totale | | | 18 |
| | The state of the s | Infrastructure Totale | | SOLVE PAR | |
| LANO - RNAREDO tale | The state of the s | Infrastructure Totale | | | |
| ANO - RNAREDO | The state of the s | Infrastructure Totale | Application Architect - Consulting Architect | | 18 |
| ANO - RNAREDO ale ANO - IBM | Totale | | | | 18 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting | | 18 18 3 6 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting | | 18 3 6 2 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development | | 18 3 6 2 2 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect | | 18 3 6 2 2 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect | | 18 3 6 2 2 1 3 1 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 |
| ANO - RNAREDO ale ANO - IBM | Totale | | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect | | 18 3 6 2 2 1 3 1 |
| ANO - RNAREDO ale ANO - IBM | Totale | Platform BTS Platform BTS Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 |
| ANO - RNAREDO ale ANO - IBM | Totale | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect | | 18 3 6 2 2 1 3 1 3 21 1 |
| ANO - RNAREDO ale ANO - IBM JDIOS | Totale CONSULTING | Platform BTS Platform BTS Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 |
| ANO - RNAREDO ale ANO - IBM JDIOS | Totale CONSULTING CONSULTING | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 21 1 |
| ANO - RNAREDO ale ANO - IBM JDIOS | Totale CONSULTING | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 21 1 |
| ANO - IBM | Totale CONSULTING CONSULTING | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 21 1 |
| ANO - IBM JDIOS | Totale CONSULTING CONSULTING | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS | Totale CONSULTING CONSULTING | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS ale ANO - | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive | | 18 3 6 2 2 1 3 1 3 21 1 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS ANO - IBM JDIOS AIE | Totale CONSULTING CONSULTING | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 22 15 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS ale ANO - | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 22 1 5 5 5 5 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS ale ANO - | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 22 25 3 3 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS ANO - IBM JDIOS AIE | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology | | 18 3 6 2 2 1 3 1 3 21 1 1 22 22 15 5 3 9 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS JOIN JDIOS JOIN JDIOS JOIN JOIN JOIN JOIN JOIN JOIN JOIN JOI | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 25 25 25 25 25 25 25 25 25 25 25 25 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS JOIN JDIOS JOIN JDIOS JOIN JOIN JOIN JOIN JOIN JOIN JOIN JOI | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Business Transformation Consultant - Industry & Domain Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 22 22 22 22 15 5 3 9 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS JOIN JDIOS JOIN JDIOS JOIN JOIN JOIN JOIN JOIN JOIN JOIN JOI | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 25 25 25 25 25 25 25 25 25 25 25 25 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Business Transformation Consultant - Industry & Domain Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 22 22 22 22 15 5 3 9 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive | | 18 3 6 2 2 1 3 1 3 21 1 1 22 22 15 5 3 9 1 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive | | 18 3 6 2 2 1 3 1 3 21 1 1 1 22 22 15 5 3 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS JOIN JDIOS JOIN JDIOS JOIN JOIN JOIN JOIN JOIN JOIN JOIN JOI | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Business Transformation Consultant - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Architect - Consulting Architect | | 18 3 3 6 2 2 1 1 3 3 2 1 1 1 1 1 2 2 2 2 2 2 2 2 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale Cluster Commercial | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive | | 18 3 6 2 2 1 3 1 1 3 21 1 1 22 22 15 5 3 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ANO - IBM JUDIOS ANO - IBM JUDIOS ANO - IBM JUDIOS ANO - IBM | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale Cluster Commercial | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Business Transformation Consultant - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Architect - Consulting Architect Test Specialist - Information Technology | | 18 3 6 2 2 1 3 1 1 3 21 1 1 1 2 2 2 15 5 3 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ANO - IBM JUDIOS ANO - IBM JUDIOS ANO - IBM JUDIOS ANO - IBM | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale Cluster Commercial | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Architect - Consulting Architect Test Specialist - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting | | 18 3 6 2 2 1 3 1 3 21 1 1 2 2 2 2 2 2 1 5 3 9 1 1 1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| ANO - IBM JDIOS ANO - IBM JDIOS JDIOS JDIOS JDIOS JOIN JDIOS JOIN JDIOS JOIN JOIN JOIN JOIN JOIN JOIN JOIN JOI | CONSULTING CONSULTING Totale | Platform BTS Platform BTS Totale Strategic Sales Strategic Sales Totale Cluster Commercial | Application Consultant - Application Consulting Data Consultant - Strategy & Solutions Consulting Designer - Software Development Experience Architect - Consulting Architect Experience Consultant - Strategy & Solutions Consulting Solution Architect - Consulting Architect Strategy Consultant - Strategy & Solutions Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Database Administrator - Information Technology Business Analyst - Information Technology Business Sales & Delivery Executive - Industry & Domain Consulting Business Transformation Consultant - Industry & Domain Consulting Industry Consultant - Industry & Domain Consulting Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Architect - Consulting Architect Test Specialist - Information Technology | | 18 3 6 2 2 1 1 3 1 1 1 1 1 2 2 2 2 2 2 2 2 2 2 |



| Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale Personal Esuberan | |
|--------|----------------------|----------------------------|---|-----|
| | | | Solution Architect - Consulting Architect | 1 |
| 50.00 | | Cluster FSS Totale | | 12 |
| 2000 | | Cluster Public | Industry Consultant - Industry & Domain Consulting | 1 |
| 1.00 | | Cluster Public Totale | | 1 |
| -341 | | Delivery Excellance | Business Advisor - Enterprise Operations | 1 |
| 743 | | 20, 2 | Business Operations Professional - Administration | 1 |
| 200 | | | Business Transformation Consultant - Industry & Domain Consulting | - 1 |
| 1 | | | | - |
| | | | Measurements & Reporting Analyst - Project Manager/Project Executive | 1 |
| 100 | | | Project Manager - Project Manager/Project Executive | 1 |
| 11.11 | | Delivery Excellance Totale | | 5 |
| | | Leadership Team | Business Transformation Consultant - Industry & Domain Consulting | 1 |
| 200 | | Leadership Team Totale | | 1 |
| | | Platform BTS | Application Architect - Consulting Architect | 26 |
| W | | | Application Developer - Application Programmer | 1 |
| | | | Business Sales & Delivery Executive - Industry & Domain Consulting | 1 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | 54 |
| - 2.1 | | | Data Engineer - Application Consulting | 3 |
| -6 | | | | |
| | | | Data Scientist - Data Scientist | 7 |
| | | | Industry Consultant - Industry & Domain Consulting | 1 |
| | | | Package Consultant - Application Consulting | 77 |
| | | | Project Administrator - Project Manager/Project Executive | 1 |
| | | | Project Manager - Project Manager/Project Executive | 8 |
| | | | Solution Architect - Consulting Architect | 3 |
| 100 | | Platform BTS Totale | | 182 |
| 31.0 | | Platform HCS | Application Architect - Consulting Architect | 19 |
| | | . 161107771 1100 | Application Consultant - Application Consulting | 11 |
| | | | | |
| 5. Ed | | | | 14 |
| | | | Associate Partner Business Sales & Delivery Executive Unicredit Client - Industry & | |
| | | | Domain Consulting | 1 |
| 200 | | | Business Analyst - Information Technology | 8 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | 2 |
| 0.00 | | | Complex Project Manager - Industry & Domain Consulting | 2 |
| | | | Enterprise Architect - Consulting Architect | 2 |
| A.L. | | | General Other Consultant - Consulting Sales | 1 |
| | | | General Other Solution Sales - Sales Effectiveness & Support | 1 |
| 11 B | | | Package Specialist - Information Technology | 11 |
| A . A | | | Project Administrator - Project Manager/Project Executive | 6 |
| . = 0 | | | | |
| | | | Project Manager - Project Manager/Project Executive | 21 |
| - 8 | | | Solution Architect - Consulting Architect | 1 |
| 11 | | | Strategy Consultant - Strategy & Solutions Consulting | 1 |
| | | | Technical Solution Manager Incentive - Tech Sols Manager | 2 |
| | | | Technical Specialist General Professional - Information Technology | 1 |
| 1500 | | | Test Specialist - Information Technology | 2 |
| | | Platform HCS Totale | 7 | 106 |
| | | Promontory | Strategy Consultant - Strategy & Solutions Consulting | 5 |
| | | Promontory Totale | and any and any a control of the ang | 5 |
| | | _ | Indicates Consultant Indicates & Devenie Consulting | |
| | | Strategic Sales | Industry Consultant - Industry & Domain Consulting | 1 |
| = -Y | | Strategic Sales Totale | | 1 |
| 1 5 1 | | WFM | Business Programs Manager - Enterprise Operations | 1 |
| 200 | | | Learning Consultant - Human Resources | 6 |
| | | | Project Staffing Professional - Enterprise Operations | 1 |
| XX | | | Workforce Management Professional - Enterprise Operations | 2 |
| 17.0 | | WFM Totale | | 10 |
| C | CONSULTING | | | |
| | otale | | 7 | 387 |
| 100 | ECURITY | | | |
| _ | SERVICES | Security Services | Brand Sales Specialist - Technology Sales | 1 |
| | | , | Client Technical Architect - Sales Engineering | 1 |
| 3.3 | | | People Manager - Enterprise Operations | 2 |
| 1411A | | | | |
| | | | Project Manager - Project Manager/Project Executive | 5 |
| 38 Q. | | | Security Architect - Consulting Architect | 6 |
| 2 0 | | | Security Consultant - Strategy & Solutions Consulting | 11 |
| | | | Security Services Specialist - Information Technology | 20 |
| | | Security Services Totale | | 46 |
| 0.53 | | | | |
| 5 | SECURITY | | | |
| S | SERVICES Totale | | | 46 |
| S | STAFF | Admin | Administrative Staff Professional - Administration | 2 |
| | | | Executive Administrative Assistant - Administration | 14 |
| 100 | | | Fulfillment Professional - Supply Chain | 1 |
| 15 14 | | Admin Totale | 2 | |
| | | | | 17 |
| | | CIO | Application Architect - Consulting Architect | 2 |



| e di Lavoro | Unità di Businessi | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Persona in Forz |
|---------------|-----------------------|-----------------------------|--|-------------------------|--------------------|
| 100 | | | Application Developer - Application Programmer | | 2 |
| W. C. 100 | | | Business Analyst - Information Technology | 4 | 15 |
| | | | Business Architect - Consulting Architect | | 1 |
| E ALE | | | Business Operations Professional - Administration | | 1 |
| | | | Financial Analyst - Finance | | 2 |
| 10.0 | | | Infrastructure Specialist - Information Technology | | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 11 |
| | | | Software Release Manager - Software Development | | 1 |
| | | | Technical Support Professional - Software Development | | 1 |
| ii (lana | | CIO Totale | | 4 | 37 |
| 1000 | | Enterprise Operation | Brand Sales Specialist - Technology Sales | | 1 |
| | | | Business Advisor - Enterprise Operations | | 6 |
| | | | Business Operations Professional - Administration | | 7 |
| Control Villa | | | Business Planning Advisor - Finance | -1 | 1 |
| A 200 | | | Business Programs Manager - Enterprise Operations | | 2 |
| | | | Fulfillment Team Leader - Supply Chain | 1 | 1 |
| | | | Incentives Professional - Finance | 94% | - 1 |
| | | | Process Excellence & Transformation Professional - Enterprise Operations | 1 | 1 |
| | | | Sales Execution & Management Professional - Enterprise Operations | | 1 |
| 101 100 | | | Software Release Manager - Software Development | | 1 |
| 0.00 | | | Supply Chain Operations Professional - Supply Chain | | 1 |
| - 10 to 10 | | Enterprise Operation Totale | | 4 | 23 |
| " - J.E. | | Finance | Accounting Analyst - Finance | | 12 |
| | | | Associate Business Planning Analyst - Finance | | 3 |
| 3 3 N TO | | | Business Controls Professional - Finance | | 1 |
| - L.VAU | | | Business Operations Professional - Administration | -1 | |
| 1000 | | | Business Planning Advisor - Finance | | 4 |
| -31 - 41 | | | Business Planning Analyst - Finance | 2 | 13 |
| | | | Complex Transaction Pricing - Finance | | 1 |
| 200 | | | Financial Analyst - Finance | 2 | 4 |
| 200 | | | General Other Solution Sales - Sales Effectiveness & Support | | 1 |
| Technology (| | | Internal Auditor/Investigator - Finance | 1 | 2 |
| | | | Pricing & Investment Specialist - Finance | | 1 |
| | | | Project Manager - Project Manager/Project Executive | | . 1 |
| 100 | | | Security Architect - Consulting Architect | | 1 |
| 2 8 | | | Tax Professional - Finance | | 3 |
| | | Finance Totale | | 6 | 48 |
| | | HR | Benefits Professional - Human Resources | | 2 |
| | | | Compensation Professional - Human Resources | | 2 |
| 100 | | | Compliance Audit & Risk Assurer - Enterprise Operations | | 1 |
| | | | Data Scientist - Data Scientist | | 1 |
| | | | Diversity Professional - Human Resources | 1 | 2 |
| | | | Employee & Labor Relations Professional - Human Resources | | - 1 |
| | | | HR Business Development Professional - Human Resources | | - 4 |
| | | | HR Delivery Manager - Human Resources | 1 | 2 |
| AND DO | | | HR Services Administrator - Human Resources | 4: | 7 |
| 100 | | | | 2 | 6 |
| | | | HR Services Professional - Human Resources | - 6 | 5 |
| | | | HR Strategic Business Unit Partner - Human Resources | | |
| 100 | | | Human Resources Professional - Human Resources | | 6 |
| J111 EE | | | Learning Facilitator - Human Resources | | 1 |
| | | | Learning Portfolio & Project Management - Human Resources | | 1 |
| E 14 | | | Medical Specialist-Nurse - Medical Professionals | | 1 |
| 5.5.15 | | | Package Specialist - Information Technology | | - 1 |
| ST UP | | | Project Manager - Project Manager/Project Executive | | - 1 |
| | | | Recruitment Professional - Human Resources | 1 | 3 |
| | | | Safety/IH Specialist - Manufacturing Engineers | | 1 |
| 100 | | | Talent Acquisition Partner - Human Resources | | 2 |
| | | | Talent Solutions Professional - Human Resources | | |
| | | HR Totale | | 6 | 48 |
| | | Legal & Gov. Program | Administrative Staff Professional - Administration | | 1 |
| 121 | | | Lawyer - Legal | | 8 |
| 77.59 | | | Project Manager - Project Manager/Project Executive | | - 1 |
| | | | Security Professional - Corporate Security & Real Estate | | 1 |
| A 15,11 | | Legal & Gov. Program Totale | | | 11 |
| | | Marketing & Communication | Brand Professional - Marketing | | 1 |
| 2, 115 | | | Cross Communications Professional - Communications | | - 1 |
| - U_ | | | Demand Generation Professional - Marketing | 2 | 3 |
| | | | Digital Professional - Marketing | | 2 |
| 1 To | | | | | - |
| | | | Event & Experience Marketing Professional - Marketing | | 5 |
| | | | Event & Experience Marketing Professional - Marketing External Relations Professional - Communications | | 5 |



| e di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Personal |
|--------------|--|--|--|-------------------------|----------|
| | | | IBM Innovation Studio Professional - Marketing | | 7 |
| | | | IBMer Communications Professional - Communications | | 1 |
| | | | Marketing Operations Professional - Marketing | | 1 |
| | | | Social Marketing Professional - Marketing | 1 | 2 |
| | | | Software Release Manager - Software Development | | 1 |
| | | Marketing & Communication | | | |
| | | Totale | | 3 | 36 |
| | | Procurement | Procurement Professional - Supply Chain | | 2 |
| 1000 | | | Procurement Sourcing Professional - Supply Chain | | 11 |
| | | | Trade Compliance Professional - Supply Chain | | 1 |
| | | Procurement Totale | | | 14 |
| | | Quote to cash | Accounts Receivable Collections Specialist - Supply Chain | | 2 |
| | | | Accounts Receivable Professional - Supply Chain | 1 | 5 |
| | | | Asset Management Analyst - Supply Chain | 1 | 2 |
| 5 i m., | | | Business Planning Analyst - Finance | | 1 |
| | | | Contract Engagement Advisor - Contract/Negotiation | | 3 |
| | | | Deal Facilitator - Enterprise Operations | 4 | 4 |
| | | | Enterprise Enablement Professional - Enterprise Operations | | 1 |
| | | | Fulfillment Professional - Supply Chain | 2 | 2 |
| - 20 | | | Fulfillment Team Leader - Supply Chain | | 1 |
| | | | People Manager - Enterprise Operations | | 2 |
| - ' III | | | Quote to Cash Professional - Enterprise Operations | 18 | 29 |
| 100 | | | SPO Professional - Enterprise Operations | 10 | 1 |
| | | | | ' - | |
| | | Ounts to each Tet-te | Supply Chain Operations Professional - Supply Chain | 27 | 2 |
| | | Quote to cash Totale | | 27 | 55 |
| 40.00 | | Reso | Associate Business Planning Analyst - Finance | | 1 |
| 4 Y Y | | | Business Controls Professional - Finance | | 1 |
| | | | B 15 (5 % 0 % D () 10 % 0 % 0 % 15 () | | _ |
| | | | Real Estate Facilities Operations Professional - Corporate Security & Real Estate | | 5 |
| | and an artifact of the Control of th | Reso Totale | | | 7 |
| - 1 | STAFF Totale | | | 52 | 296 |
| | TECHNICI COV | 0.10 | | | |
| | TECHNOLOGY | Customer Success Manager | Customer Success Manager Architect - Manager - Sales Engineering Management | | 1 |
| 40.00 | | | Customer Success Manager Architect - Sales Engineering | | 12 |
| | | - · · · | General Other Technical Sales Architect - Consulting Architect | | 1 |
| | | Customer Success Manager | | | |
| | | Totale | Bulby | | 14 |
| | | Data Al&Automation | Brand Partner Specialist - Territory - Technology Sales | | 2 |
| * P. N | | | Brand Sales Specialist - Technology Sales | | 7 |
| | | | General Other Sales - Sales Effectiveness & Support | | 1 |
| | | | Partner Brand Sales Specialist - Technology Sales | | 2 |
| 3.50 | | Data Al&Automation Totale | | | 12 |
| il stall | | Digital Sales | Brand Solution Specialist - Solution Sales Incentive | | 1 |
| | | | Digital Sales - Digital Sales | | 1 |
| COMMITTEE IN | | | Digital Sales Manager - Technology Sales Management | | 2 |
| | | | Digital Sales Specialist - Digital Sales | | 6 |
| 111 250 | | Digital Sales Totale | | | 10 |
| 14.27 | | Ecosystem | Business Controls Professional - Finance | | 1 |
| | | | Dealmaker - Sales - Technology Sales | | 1 |
| | | | General Other Sales - Sales Effectiveness & Support | | 2 |
| | | | ISV Partner Specialist - Technology Sales | | 2 |
| | | | | | |
| | | | Partner Recruitment Leader - Technology Sales | | 3 |
| | | | Partner Technical Specialist - Partner - Sales Engineering | | 1 |
| | | | Partner Technical Specialist - Territory - Sales Engineering | | 1 |
| 2000 | | | T. I. B. (B. I. 15 C. B. I. 1 | | |
| | | | Technology Business Development Executive - Strategy & Business Development | | 1 |
| 3.7 | | | Technology Partner Specialist - Technology Sales | | 4 |
| 15 16 | | Ecosystem Totale | | | 16 |
| 11 74 | | Infrastructure | Brand Partner Specialist - Partner - Technology Sales | | 2 |
| 1.3471 | | | Brand Partner Specialist - Territory - Technology Sales | | 11 |
| | | | Brand Sales Manager - Technology Sales Management | | 1 |
| 235 00 | | | Brand Sales Specialist - Technology Sales | | 17 |
| 1. 1234 | | | Brand Technical Specialist - Sales Engineering | | 1 |
| 0.3 | | | Client Representative - Technology Sales | | 1 |
| 250E | | | General Other Solution Sales - Sales Effectiveness & Support | | 1 |
| 1 3 3 | | | Licensing Specialist - Technology Sales | | 1 |
| V TO | | | | | |
| | | | Service Planning Representative - Product Services | | 1 |
| | | | System Services Representative - Product Services | | 1 |
| | | Information of the second | | | |
| | | Infrastructure Totale | | | 37 |
| | | Infrastructure Totale Security Software | Brand Partner Specialist - Partner - Technology Sales | | 1 2 |



| le di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Person in For |
|--------------|----------------------|--------------------------------|---|-------------------------|------------------|
| | | | Security Consultant - Strategy & Solutions Consulting | | 1 |
| | | | Security Professional - Corporate Security & Real Estate | | 1 |
| | | Security Software Totale | | | 6 |
| | | Sustainability Software | Brand Partner Specialist - Partner - Technology Sales | | 3 |
| | | G . 1 . 121 . G . G | Brand Partner Specialist - Territory - Technology Sales | | 1 |
| | | Sustainability Software Totale | A const.T. shaired London Colon Francisco | | 4 |
| | | Technical Sales | Account Technical Leader - Sales Engineering | | 32 |
| | | | Brand Technical Specialist - Sales Engineering Brand Technical Specialist Manager - Sales Engineering Management | | 2 |
| | | | Client Engineering - Data Scientist - Sales Engineering | | 5 |
| | | | Client Engineering - Data Scientist - Sales Engineering Client Engineering - Designer - Sales Engineering | | 7 |
| | | | Client Engineering - Solution Architect - Sales Engineering | | 2 |
| | | | Client Engineering - Technology Engineer - Sales Engineering | | 6 |
| | | | Client Engineering - Business Technology Leader - Sales Engineering | | 4 |
| | | | Customer Success Manager Architect - Sales Engineering | | 1 |
| | | | General Other Sales - Sales Effectiveness & Support | | 2 |
| | | | General Other Technical Sales Architect - Consulting Architect | | 1 |
| | | | General Other Technical Sales Specialist - Information Technology | | 1 |
| | | | Partner Technical Specialist - Partner - Sales Engineering | | 3 |
| | | | Partner Technical Specialist - Territory - Sales Engineering | | 14 |
| | | | Technical Support Professional - Software Development | | 20 |
| | | Technical Sales Totale | | | 104 |
| | | Technology Cross Brand | Appl Integration & Middleware Solutions Specialist - Information Technology | | 2 |
| | | | Appl Integration & Middleware Support Specialist - Information Technology | | 1 |
| | | | Application Architect - Consulting Architect | | 1 |
| | | | Application Consultant - Application Consulting | | 8 |
| | | | Back-End Developer - Software Development | | 1 |
| | | | Brand Sales Specialist - Technology Sales | | 4 |
| | | | Brand Technical Specialist - Sales Engineering | | 1 |
| | | | Business Advisor - Enterprise Operations | | 1 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| | | | Client Representative - Technology Sales | | 1 |
| | D | | Data Scientist - Data Scientist | | 1 |
| | | | Dealmaker - Sales - Technology Sales | | 3 |
| | | | Designer - Software Development | | 2 |
| | | | DevOps Engineer - Information Technology Digital Representative Non-incentive - Digital Sales Non-Incentive | | 1 |
| | | | Digitization Specialist - Digital Sales | | 7 |
| | | | General Other Technical Sales Architect - Consulting Architect | 1 | 2 |
| | | | Global Sales Coverage Professional - Enterprise Operations | 1 | 1 |
| | | | IT Management Consultant - Industry & Domain Consulting | ito | 11 |
| | | | Learning Consultant - Human Resources | 1 | 1 |
| | | | Licensing Specialist - Technology Sales | | 3 |
| | | | Measurements & Reporting Analyst - Project Manager/Project Executive | 1 | 1 |
| | | | Offering Manager - Offering Management | | 2 |
| | | | Operations Architect - Consulting Architect | | 1 |
| | | | Package Consultant - Application Consulting | | - 1 |
| | | | Professional Incentive - Technology Sales | | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 5 |
| | | | Sales Enablement & Skills Professional - Sales Effectiveness & Support | 1 | 1 |
| | | | Server Support Specialist - Information Technology | | 1 |
| | | | Social Marketing Professional - Marketing | | 1 |
| | | | Software Architect - Software Development | | 1 |
| | | | SPO Professional - Enterprise Operations | 1 | 1 |
| | | | System Services Representative - Product Services | | 1 |
| | | | Systems Management Specialist - Information Technology | 3 | 1 |
| | | | Technical Services Professional - Technical Services | | 1 |
| | | | Technical Support Professional - Software Development | | 17 |
| | | | Technology Seller - Technology Sales | | 4 |
| | | Technology Cross Brand | | 7 | 0.4 |
| | | Totale | Brand Salar Specialist Tachnology Salar | 7 | 94 |
| | | zStack | Brand Sales Specialist - Technology Sales | | 8 |
| | | | Brand Technical Specialist - Sales Engineering | | 15 |
| | | | Business Advisor - Enterprise Operations Project Manager - Project Manager/Project Executive | | 1 |
| | | zStack Totale | Project Manager - Project Manager/Project Executive | | 26 |
| | TECHNOLOGY | ZOIGUN TUIGIE | | | 20 |
| | Totale | | | 7 | 32 |
| | TLS | Client Management | Client Availability Leader - Product Services | 1 | 2 |
| | | | Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | Delivery Project Executive - Project Manager/Project Executive | | 1 |



| Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Personal in Forza |
|--------|---|--|--|-------------------------|--|
| | | | Delivery Project Manager - Project Manager/Project Executive | CV. | 1 |
| | | | Process Engineering Professional - Manufacturing Engineers | 1 | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 10 |
| | | | Service Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | Service Planning Representative - Product Services | | 1 |
| | | | System Services Representative - Product Services | 1 | 1 |
| | | 1/ | Technical Team Leader - Product Services | 1 | 1 |
| | | Client Management Totale | | 4 | 20 |
| | | Field Delivery | Client Availability Leader - Product Services | | 1 |
| | | | Delivery Manager - Project Manager/Project Executive | | 6 |
| | | | Service Planning Representative - Product Services | 1 | 1 |
| | | | Support Center Representative - Product Services | 1 | 1 |
| | | | System Services Representative - Product Services | 5 | 48 |
| | | | Technical Services Professional - Technical Services | | 6 |
| | | | Technical Support Professional - Software Development | | 6 |
| | | | Technical Support Representative - Product Services | 1 | 7 |
| | | Field Delivery Totale | | 8 | 76 |
| 9 | | TLS Emea Delivery | | | |
| | | Transformation | Client Technical Specialist - Sales Engineering | | 1 |
| | | | CRM Delivery Cust Svc Mgr - Delivery Services | | 1 |
| | | | People Manager - Enterprise Operations | | - 1 |
| | | TLS Emea Delivery | . supra manager ameriprise operations | | |
| | | Transformation Totale | | | 3 |
| | | Transformation | Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | Process Engineering Professional - Manufacturing Engineers | 4 | 4 |
| | | | Product Engineering Professional - Hardware Development | = 7 | 1 |
| | | | | 1 | 3 |
| | | | Program Manager - Project Manager/Project Executive | 2 | 2 |
| | | | Service Planning Representative - Product Services | | |
| | | | Supply Chain Professional - Supply Chain | | 1 |
| | | | Systems Support Specialist - Technical Services | | 1 |
| | | Transformation Totale | | 8 | 13 |
| | TLS Totale | | | 20 | 112 |
| E | | | | 86 | 1164 |
| | CONSULTING | Cluster Commercial | Application Architect - Consulting Architect | 86 | 1 |
| | CONSULTING | Cluster Commercial Totale | | 86 | 1 |
| | CONSULTING | | Application Architect - Consulting Architect | 36 | 1 1 3 |
| | CONSULTING | Cluster Commercial Totale | Application Architect - Consulting Architect Application Developer - Application Programmer | 86 | 1 1 3 1 |
| | CONSULTING | Cluster Commercial Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting | 86 | 1 1 3 1 |
| | CONSULTING | Cluster Commercial Totale Platform BTS | Application Architect - Consulting Architect Application Developer - Application Programmer | 86 | 1 1 3 1 1 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive | 86 | 1 1 3 1 1 1 6 |
| | CONSULTING | Cluster Commercial Totale Platform BTS | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect | 86 | 1 1 3 1 1 1 6 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting | 86 | 1 1 3 1 1 1 6 11 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer | | 1 1 3 1 1 1 6 11 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive | 86 | 1 1 3 1 1 1 6 11 2 4 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive | | 1 1 3 1 1 1 6 11 2 4 1 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support | | 1 1 3 1 1 1 6 11 2 4 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive | 1 | 1 1 3 1 1 1 6 11 2 4 1 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support | | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support | 1 | 1 1 3 1 1 1 6 11 2 4 1 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology | 1 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 |
| | | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations | 1 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 |
| | CONSULTING | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 1 |
| | CONSULTING Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Platform HCS Totale WFM WFM Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations | 1 2 | 1 1 3 1 1 1 1 6 11 2 4 1 2 1 1 2 1 1 1 2 1 1 1 1 2 1 1 1 1 |
| | CONSULTING Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 1 1 2 1 1 1 1 2 1 1 1 1 |
| | CONSULTING Totale STAFF | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 1 2 1 1 1 2 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 1 2 2 1 1 1 2 1 1 2 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 1 2 1 1 2 1 1 1 2 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 2 1 1 2 1 1 2 1 1 1 1 3 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 2 1 1 2 1 1 2 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 2 1 1 2 1 1 2 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 1 2 1 1 1 2 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 2 1 1 2 1 1 2 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 1 2 1 1 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 1 2 1 1 2 1 1 1 2 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 1 2 1 1 1 2 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY TECHNOLOGY Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand Totale | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support Technical Support Professional - Software Development | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 1 2 1 1 2 1 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand Totale Field Delivery | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support | 1 2 | 1 1 3 1 1 1 6 11 2 4 4 1 2 1 1 1 2 1 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY TECHNOLOGY Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand Totale Field Delivery Field Delivery | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support General Other Sales - Sales Effectiveness & Support Technical Support Professional - Software Development | 1 2 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 1 2 1 1 1 1 1 1 1 1 1 1 |
| | CONSULTING Totale STAFF STAFF Totale TECHNOLOGY TECHNOLOGY Totale | Cluster Commercial Totale Platform BTS Platform BTS Totale Platform HCS Platform HCS Totale WFM WFM Totale CIO CIO Totale Infrastructure Infrastructure Totale Technology Cross Brand Totale Field Delivery | Application Architect - Consulting Architect Application Developer - Application Programmer Package Consultant - Application Consulting Project Manager - Project Manager/Project Executive Application Architect - Consulting Architect Application Consultant - Application Consulting Application Developer - Application Programmer Project Administrator - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Project Manager - Project Manager/Project Executive Solution Consultant - Sales Effectiveness & Support Test Specialist - Information Technology Workforce Management Professional - Enterprise Operations Application Architect - Consulting Architect Brand Partner Specialist - Territory - Technology Sales Application Consultant - Application Consulting Digital Representative Non-incentive - Digital Sales Non-Incentive General Other Industry Sales - Sales Effectiveness & Support Technical Support Professional - Software Development | 1 2 | 1 1 3 1 1 1 6 11 2 4 1 2 1 1 2 1 1 1 2 1 1 1 1 1 1 1 |



| de di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Persona in Forz |
|---------------------|-----------------------------|--|--|-------------------------|--------------------|
| 1-201 | | Transformation Totale | | 1 | 2 |
| | TLS Totale | | | .1 | 5 |
| POLI Totale DOVA | CONSULTING | Platform BTS | Application Architect - Consulting Architect | | 42 |
| DUYA | CONCOLLING | rialionii Di G | Package Consultant - Application Consulting | | 3 |
| | | Platform BTS Totale | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 5 |
| | | Platform HCS | Application Architect - Consulting Architect | | -4 |
| | | | Application Consultant - Application Consulting | | 1 |
| نستة | | | Application Developer - Application Programmer | 1: | 4 |
| | | | Business Analyst - Information Technology | | 1 |
| 200 | | | Project Administrator - Project Manager/Project Executive | 1 | 1 |
| * L | | | Project Manager - Project Manager/Project Executive Solution Architect - Consulting Architect | | 3 |
| | | | Technical Services Professional - Technical Services | | 1 |
| | | Platform HCS Totale | Toolshool out vioca i fotosadiral - redisson out roes | 2 | 17 |
| 1000 | | WFM | Workforce Management Professional - Enterprise Operations | | 1 |
| | | WFM Totale | | | 1 |
| ili ga li | CONSULTING | | | | |
| | Totale | | | 2 | 23 |
| | SECURITY | Cassift Casina | Consider Application of Constitution and Constitution of Const | | |
| | SERVICES | Security Services | Security Architect - Consulting Architect Security Consultant - Strategy & Solutions Consulting | | 2 |
| | | | Security Consultant - Strategy & Solutions Consulting Security Services Specialist - Information Technology | | 1 |
| 100 | | Security Services Totale | Security Services Specialist - Information Technology | | 2 5 |
| | | Occurry Services Totale | | | , |
| | SECURITY SERVICES Totale | | | | - 5 |
| | TECHNOLOGY | Data Al&Automation | Brand Sales Manager - Technology Sales Management | | 1 |
| | , | Data Al&Automation Totale | Draw Galley Hallage Hollage Ho | | - 1 |
| | | Imfrastructure | Brand Partner Specialist - Territory - Technology Sales | | 3 |
| | | | Brand Sales Specialist - Technology Sales | | 1 |
| | | | General Other Solution Sales - Sales Effectiveness & Support | | 1 |
| V 3 1 | | Infrastructure Totale | | | 5 |
| | | Technical Sales | Brand Technical Specialist - Sales Engineering | | 2 |
| | | Technical Sales Totale | | | 2 |
| 200 | | Technology Cross Brand Technology Cross Brand | Technology Seller - Technology Sales | | 1 |
| | TECHNOLOGY | Totale | | | 1 |
| | Totale | | | | 9 |
| | TLS | Client Management | Delivery Manager - Project Manager/Project Executive | | 1 |
| 100 | | | Technical Services Professional - Technical Services | | 1 |
| | | Client Management Totale | | | 2 |
| | | Field Delivery | Infrastructure Specialist - Information Technology | | 1 |
| , v n 10 | | | System Services Representative - Product Services | | 11 |
| 100 | | | Technical Support Representative - Product Services | 2 | 2 |
| THE REAL PROPERTY. | | Field Delivery Totale | | 2 | 14 |
| 0.00 | | Transformation | Supply Chain Management Professional - Supply Chain | | 1 |
| | 7107-4-1- | Transformation Totale | | | 1 |
| OVA | TLS Totale | | | 2 | 17 |
| ile | | OR THE SHAPE | | 4 | 54 |
| GIO | CTACE | Marketing & Communication | Contact Ducto-sized Madeline | | |
| LIA | STAFF | Marketing & Communication | Content Professional - Marketing Product Marketer - Marketing | | 1 2 |
| | | Marketing & Communication | Product Warketer - Marketing | | 2 |
| | | Totale | | | 3 |
| | STAFF Totale | - | | | 3 |
| | TECHNOLOGY | Data Al&Automation | Solution Representative - Consulting Sales | | 1 |
| | | Data Al&Automation Totale | | | 1 |
| 4 8 | | Technology Cross Brand | Back-End Developer - Software Development | | 1 |
| A 1 3 | | | Data Scientist - Data Scientist | | 1 |
| | | | Front-End Developer - Software Development | | 2 |
| | | | Product Manager - Offering Management | | 5 |
| 34.60 | | | QA/Test Developer - Software Development | | 1 |
| | | Technology Cross Brand | Software Developer - Software Development | | 6 |
| | | . Someony or Use Digital | | | 16 |
| | | Totale | | | 10 |
| | TECHNOLOGY | Totale | | | |
| | TECHNOLOGY Totale | Totale | | N Fall | 17 |
| | | Totale | | | |



| Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Person in For |
|---------|----------------------|----------------------------|---|-------------------------|------------------|
| 800 | | | Complex Project Manager - Industry & Domain Consulting | | 1 |
| | | | Industry Consultant - Industry & Domain Consulting | | 1 |
| 2016 | | | Project Manager - Project Manager/Project Executive | | 1 |
| 200 | | Cluster Commercial Totale | | | 4 |
| 100 | | Cluster FSS | Application Architect - Consulting Architect | | 1 |
| | | | Business Sales & Delivery Executive - Industry & Domain Consulting | | 1 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| 2.7 | | | Industry Consultant - Industry & Domain Consulting | | 2 |
| | | Cluster FSS Totale | | | 5 |
| 100 | | Cluster Public | Application Consultant - Application Consulting | | 1 |
| | | | Industry Consultant - Industry & Domain Consulting | | 1 |
| 7910 | | | Professional Incentive - Technology Sales | | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 1 |
| 100 | | | Solution Representative - Consulting Sales | | 4 |
| | | Cluster Public Totale | | | 8 |
| | | Delivery Excellance | Quality Assurance Professional - Project Manager/Project Executive | | 1 |
| 100 | | Delivery Excellance Totale | | | 1 |
| | | Leadership Team | Business Advisor - Enterprise Operations | | 1 |
| N | | Leadership Team Totale | | | 1 |
| 11 12 | | Platform BTS | Application Architect - Consulting Architect | | 15 |
| | | | Application Consultant - Application Consulting | | 5 |
| 10.00 | | | Business Transformation Consultant - Industry & Domain Consulting | | 22 |
| | | | Data Consultant - Strategy & Solutions Consulting | | 4 |
| 11.0 | | | Data Engineer - Application Consulting | | 8 |
| | | | Data Scientist - Data Scientist | | 4 |
| | | | Designer - Software Development | | 2 |
| | | | Experience Consultant - Strategy & Solutions Consulting | | 1 |
| S 100 | | | | | 30 |
| | | | Package Consultant - Application Consulting | | 7 |
| 200 | | | Project Manager - Project Manager/Project Executive | | |
| 10.0 | | | Solution Architect - Consulting Architect | | 4 |
| 1.0 | | Diskson DTC T-4-1- | Strategy Consultant - Strategy & Solutions Consulting | | 1 |
| | | Platform BTS Totale | Andrew Control of the Author | | 103 |
| | | Platform HCS | Application Architect - Consulting Architect | | 22 |
| | | | Application Consultant - Application Consulting | 1 | 24 |
| 100 | | | Application Database Administrator - Information Technology | | 1 |
| | | | Application Developer - Application Programmer | | 8 |
| 200 | | | Application Development Programmer Specialist - Application Development | | 1 |
| | | | Specialist | | |
| Val. II | | | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| - 1 | | | Enterprise Architect - Consulting Architect | | 1 |
| | | | General Other Consultant - Consulting Sales | | 1 |
| | | | Infrastructure Specialist - Information Technology | 1 | 1 |
| | | | Package Specialist - Information Technology | | 3 |
| 1000 | | | Project Administrator - Project Manager/Project Executive | 3 | 7 |
| 445 | | | Project Manager - Project Manager/Project Executive | | 23 |
| 100 | | | Technical Support Professional - Software Development | 1 | 1 |
| 1 73 | | | Test Specialist - Information Technology | | 2 |
| A 100 | | Platform HCS Totale | | 6 | 96 |
| 13.44 | | Promontory | Strategy Consultant - Strategy & Solutions Consulting | | 2 |
| 15 76 | | Promontory Totale | | | 2 |
| , ICSI | | Strategic Sales | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| TELY. | | | Project Manager - Project Manager/Project Executive | | 3 |
| 77 F. | | | Solution Consultant - Sales Effectiveness & Support | | 1 |
| | | Strategic Sales Totale | | | 5 |
| EU 33 | | WFM | Workforce Management Professional - Enterprise Operations | | 2 |
| 10.00 | | WFM Totale | | | 2 |
| | CONSULTING | | | | U. |
| | Totale | | | 6 | 22 |
| | SECURITY | | | | |
| | SERVICES | Security Services | Brand Sales Manager - Technology Sales Management | | 1 |
| | | | Brand Sales Specialist - Technology Sales | | 1 |
| 7 | | | Project Manager - Project Manager/Project Executive | | 3 |
| | | | Security Architect - Consulting Architect | | 6 |
| - 1 | | | Security Consultant - Strategy & Solutions Consulting | | 12 |
| F 1 | | | Security Services Specialist - Information Technology | | 23 |
| lan all | | | Solution Sales Manager - Technology Sales Management | | 1 |
| 1518 | | | SPO Professional - Enterprise Operations | | 2 |
| Dist. | | Security Services Totale | or or releasional - chiefphae operations | | 49 |
| | | Coounty Cervices Totale | | | 48 |
| 150 | SECURITY | | | | |
| | SERVICES Totale | | | | 49 |
| | STAFF | Admin | Administrative Staff Professional - Administration | | 2 |



| ro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Personal in Forza |
|-----|----------------------|------------------------------------|---|-------------------------|----------------------|
| | | | Executive Administrative Assistant - Administration | | 8 |
| ч | | | People Manager - Enterprise Operations | | 1 |
| | | Admin Totale | | | .11 |
| | | Enterprise Operation | Business Advisor - Enterprise Operations | | 2 |
| × | | | Business Operations Professional - Administration | 1 | 2 |
| Н | | | Contract Engagement Advisor - Contract/Negotiation | 1 | 1 |
| Е | | | Fulfillment Team Leader - Supply Chain | 1 | - 1 |
| 1 | | Enterprise Operation Totale | | 3 | 6 |
| | | Finance | Business Controls Professional - Finance | | 1 |
| 8 | | | Business Planning Analyst - Finance | 1 | 1 |
| П | | | Internal Auditor/Investigator - Finance | 1 | 1 |
| Н | | Finance Totale | | 2 | 3 |
| ı | | HR | Employee & Labor Relations Professional - Human Resources | | - 1 |
| ı | | | HR Strategic Business Unit Partner - Human Resources | 1 | _ 1 |
| 1 | | | IBM AskHR Contact Center Representative - Human Resources | | 1 |
| ı | | HR Totale | | 1 | 3 |
| ı | | Legal & Gov. Program | Lawyer - Legal | | 1 |
| ı | | Legal & Gov. Program Totale | | | 1 |
| ı | | Quote to cash | Accounts Receivable Professional - Supply Chain | 1 | 3 |
| ı | | | Deal Facilitator - Enterprise Operations | 2 | 2 |
| ı | | | Enterprise Enablement Professional - Enterprise Operations | | 1 |
| d | | | People Manager - Enterprise Operations | | 2 |
| ı | | | Quote to Cash Professional - Enterprise Operations | 9 | 12 |
| ı | | Quote to cash Totale | | 12 | 20 |
| ı | | | | | |
| ł | | Reso | Real Estate Facilities Operations Professional - Corporate Security & Real Estate | | 2 |
| L | | Reso Totale | | | 2 |
| ŀ | STAFF Totale | | | 18 | 46 |
| Į. | TERLINOL ORY | S | Control Control Manager Antiquet Manager Colo Engine Manager Manager | | 8 |
| | TECHNOLOGY | Customer Success Manager | Customer Success Manager Architect - Manager - Sales Engineering Management | | 1 |
| | | Curlamor Suppose Manager | Customer Success Manager Architect - Sales Engineering | | 20 |
| | | Customer Success Manager Totale | | | 21 |
| ı | | Data Al&Automation | Brand Partner Specialist - Territory - Technology Sales | | 2 |
| ı | | Data Alabatomiation | Brand Sales Specialist - Technology Sales | | 14 |
| ł | | | General Other Sales - Sales Effectiveness & Support | | 1 |
| ı | | | Technology Partner Specialist - Technology Sales | | 1 |
| ı | | Data Al&Automation Totale | red hology Falther Specialist - red hology Sales | | 18 |
| ı | | Digital Sales | Digital Salas Specialist Digital Salas | | 3 |
| ı | | | Digital Sales Specialist - Digital Sales | | 3 |
| ı | | Digital Sales Totale | Bortons Booksitonest Lander Tanhanlans Salan | | 1 |
| ı | | Ecosystem | Partner Recruitment Leader - Technology Sales | | 2 |
| H | | | Partner Technical Specialist - Partner - Sales Engineering Technology Partner Specialist - Technology Sales | | 5 |
| ı | | Consultate Tatala | Technology Partner Specialist - Technology Sales | | 8 |
| ı | | Ecosystem Totale | Broad Bratana Considerate Bratana Traductions Color | | |
| ı | | Infrastructure | Brand Partner Specialist - Partner - Technology Sales | | 1 |
| | | | Brand Partner Specialist - Territory - Technology Sales | | 1 |
| | | | Brand Sales Manager - Technology Sales Management | | 2 |
| ı | | | Brand Sales Specialist - Technology Sales | | 13 |
| ı | | Infrastructure Totale | | | 17 |
| ł | | Security Software | Brand Partner Specialist - Territory - Technology Sales | | 2 |
| | | | Brand Sales Manager - Technology Sales Management | | 1 |
| 8 | | | Brand Sales Specialist - Technology Sales | | 5 |
| 8 | | | Security Specialist - Information Technology | | 1 |
| | | | Software Developer - Software Development | | 1 |
| | | Security Software Totale | | | 10 |
| 1 | | Sustainability Software | Brand Partner Specialist - Territory - Technology Sales | | 1 |
| 1 | | | Brand Sales Specialist - Technology Sales | | - 1 |
| ı | | Sustainability Software Totale | | | 2 |
| 1 | | Technical Sales | Account Technical Leader - Sales Engineering | | 7 |
| | | | Brand Technical Specialist - Sales Engineering | | 44 |
| 9 | | | Brand Technical Specialist Manager - Sales Engineering Management | | 3 |
| | | | Client Engineering - Data Scientist - Sales Engineering | | 1 |
| | | | Client Engineering - Solution Architect - Sales Engineering | | 5 |
| | | | Client Engineering - Technology Engineer - Sales Engineering | | 8 |
| | | | Client Engineering - Business Technology Leader - Sales Engineering | | 4 |
| | | | Client Engineering Manager - Sales Engineering Management | | 2 |
| | | | General Other Technical Sales Specialist - Information Technology | | 2 |
| | | | Partner Technical Specialist - Partner - Sales Engineering | | 3 |
| | | | | | |
| ā | | | Partner Technical Specialist - Territory - Sales Engineering | | 5 |
| N N | | | | | 5 |



| le di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Persona in Forz |
|--------------|----------------------|--------------------------|--|-------------------------|--------------------|
| | | Technical Sales Totale | | | 91 |
| | | Technology Cross Brand | Administrative Staff Professional - Administration | 4 | 3 |
| | | | Appl Integration & Middleware Solutions Specialist - Information Technology | | 2 |
| | | | Appl Integration & Middleware Support Specialist - Information Technology | | 2 |
| | | | Application Architect - Consulting Architect | | 2 |
| | | | Application Consultant - Application Consulting | | 16 |
| | | | Back-End Developer - Software Development | 2 | 8 |
| | | | Brand Sales Manager - Technology Sales Management | | 1 |
| | | | Brand Sales Specialist - Technology Sales | | 8 |
| | | | Business Advisor - Enterprise Operations | | 1 |
| | | | Business Controls Professional - Finance | | 1 |
| | | | Business Programs Manager - Enterprise Operations | | 1 |
| | | | Business Transformation Consultant - Industry & Domain Consulting | | 1 |
| | | | Client Technical Advisor - Consulting Architect | | 1 |
| | | | Client Technical Architect - Sales Engineering | | 1 |
| | | | Dealmaker - Sales - Technology Sales | | 4 |
| | | | Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | Designer - Software Development | | 2 |
| | | | DevOps Developer - Software Development | | 33 |
| | | | DevOps Engineer - Information Technology | | 1 |
| | | | Front-End Developer - Software Development | | 2 |
| | | | General Other Sales - Sales Effectiveness & Support | | 1 |
| | | | General Other Solution Sales - Sales Effectiveness & Support | | 3 |
| | | | General Other Technical Sales Specialist - Information Technology | | 3 |
| | | | Information Architect - Consulting Architect | | 1 |
| F 11. | | | Infrastructure Architect - Consulting Architect | | 1 |
| U 10 | | | Infrastructure Specialist - Information Technology | | 3 |
| 3-1-3 | | | IT Management Consultant - Industry & Domain Consulting | | 17 |
| | | | | | |
| 31.00 | | | Licensing Specialist - Technology Sales | | 2 |
| | | | Offering Manager - Offering Management | | 1 |
| 4 | | | Project Manager - Project Manager/Project Executive | | 10 |
| | | | QA/Test Developer - Software Development | | 4 |
| | | | Resiliency Consultant - Industry & Domain Consulting | | 1 |
| | | | Resource Deployment Manager - Enterprise Operations | | 1 |
| | | | Security Architect - Consulting Architect | | 3 |
| | | | Security Specialist - Information Technology | | 6 |
| 1.00 | | | Senior Technical Staff Member (STSM) - Software Development | | 1 |
| 100 | | | Software Architect - Software Development | | 6 |
| | | | Software Client Leader - Technology Sales | | 1 |
| | | | Software Developer - Software Development | | 1 |
| | | | Software Development Manager - Software Development | | 4 |
| | | | Software Release Manager - Software Development | | 2 |
| | | | Software Service Planner - Software Development | | 1 |
| | | | Software Specialist - Product Services | | 4 |
| | | | Solution Representative-Brand Specialist (SW) - Technology Sales | | 1 |
| E. S **** | | | SPO Professional - Enterprise Operations | | 1 |
| | | | System Database Administrator - Technical Services | | 1 |
| | | | System Services Representative - Product Services | | 1 |
| 374,50 | | | Systems Management Specialist - Information Technology | | 2 |
| | | | Technical Specialist General Professional - Information Technology | | 1 |
| - 101 | | | Technical Support Professional - Software Development | | 33 |
| | | | Technology Seller - Technology Sales | | 3 |
| | | Technology Cross Brand | 9/ | | - ĭ |
| | | Totale | | 3 | 211 |
| | | zStack | Application Consultant - Application Consulting | _ | 3 |
| | | | Brand Sales Specialist - Technology Sales | | 5 |
| | | | Brand Technical Specialist - Sales Engineering | | 11 |
| 100 | | | Partner Technical Specialist - Territory - Sales Engineering | | 1 |
| 10, 51 | | | Project Manager - Project Manager/Project Executive | | 1 |
| . 57556 | | | Technical Specialist Professional - Information Technology | | |
| 8 5, 74 | | zStack Totale | recimical opecialist Frotessional - information recinology | | 1 |
| | TECHNOLOGY | ZOIGUN TULGIC | | | 22 |
| | Totale | | | 3 | 403 |
| | TLS | Client Management | Delivery Manager Project Manager/Project Supplies | 3 | |
| | 11.0 | Client Management | Delivery Manager - Project Manager/Project Executive | | 1 |
| 1 1 XII | | | Delivery Project Manager - Project Manager/Project Executive | - 1 | 1 |
| | | | Project Manager - Project Manager/Project Executive | | 8 |
| 1.46 | | Client Management Totale | | 1 | 10 |
| J. Warra | | Field Delivery | Delivery Manager - Project Manager/Project Executive | | 1 |
| - 5, ILV | | | Project Manager - Project Manager/Project Executive | | 1 |
| | | | Remote Technical Support - Product Services | 1 | 1 |
| 4.1 | | | The state of the s | | |



| e di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Person in For |
|--------------|----------------------|--------------------------------|--|-------------------------|------------------|
| 18 1 | | | Technical Support Professional - Software Development | | 2 |
| | | | Technical Support Representative - Product Services | 3 | 9 |
| | | Field Delivery Totale | | 8 | 39 |
| | | TLS Emea Delivery | | | |
| | | Transformation | Business Programs Manager - Enterprise Operations | | 1 |
| | | | Program Manager - Project Manager/Project Executive | 1 | 2 |
| | | | Project Manager - Project Manager/Project Executive | 14 | 2 |
| | | TLS Emea Delivery | | | |
| | | Transformation Totale | | 2 | 5 |
| | | Transformation | System Services Representative - Product Services | 1 | 1 |
| | | Transformation Totale | | 1 | 1 |
| | TLS Totale | Transistination Foldis | | 12 | 55 |
| WA - FIERA | TLO TOTALE | | | | - |
| ıle | | 1000 | | 39 | 780 |
| MA - | STAFF | Admin | Administrative Staff Professional - Administration | | 1 |
| CHESI | JIAIT | | Administrative Stan Professional - Administration | | - |
| | | Admin Totale | | | 1 |
| | | Legal & Gov. Program | General Other Sales - Sales Effectiveness & Support | | 1 |
| | | Legal & Gov. Program Totale | | | 1 |
| | STAFF Totale | | | | 2 |
| MA - | | TO THE STATE OF | | W BLEEF | |
| CHESI ile | | | | | 2 |
| UNO | CONSULTING | Cluster FSS | Industry Consultant - Industry & Domain Consulting | | 2 |
| | | Cluster FSS Totale | | | 2 |
| | | Delivery Excellance | Business Analyst - Information Technology | | 1 |
| | | | Complex Project Manager - Industry & Domain Consulting | | 1 |
| | | Detivery Excellance Totale | | | 2 |
| | | Platform BTS | Application Architect - Consulting Architect | | 1 |
| | | T COUNT DIE | Business Transformation Consultant - Industry & Domain Consulting | | 3 |
| | | | | | 1 |
| | | | Package Consultant - Application Consulting | | |
| | | | Project Manager - Project Manager/Project Executive | | 1 |
| | | Platform BTS Totale | | | 6 |
| | | Platform HCS | Application Architect - Consulting Architect | | 4 |
| | | | Application Consultant - Application Consulting | | 7 |
| | | | Application Developer - Application Programmer | 6 | 37 |
| | | | Business Analyst - Information Technology | | 14 |
| | | | General Other Solution Sales - Sales Effectiveness & Support | | 2 |
| | | | Package Consultant - Application Consulting | | 2 |
| | | | Package Specialist - Information Technology | | 10 |
| | | | | | |
| | | | Project Manager - Project Manager/Project Executive | | 10 |
| | | | Solution Consultant - Sales Effectiveness & Support | | 1 |
| | | Platform HCS Totale | | 6 | 87 |
| | | Promontory | Strategy Consultant - Strategy & Solutions Consulting | | 1 |
| | | Promontory Totale | | | 1 |
| | | Strategic Sales | Project Manager - Project Manager/Project Executive | | 1 |
| | | Strategic Sales Totale | , | | 1 |
| | CONSULTING | | | | |
| | Totale | | | 6 | 99 |
| | SECURITY | | | , | |
| | SERVICES | Security Services | Security Architect - Consulting Architect | | 1 |
| | 56111060 | Journ, Johnson | Security Consultant - Strategy & Solutions Consulting | | 1 |
| | | | , | | |
| | | 0 | Security Services Specialist - Information Technology | | 2 |
| | | Security Services Totale | | | 4 |
| | SECURITY | | | | |
| | SERVICES Total | | | | 4 |
| | STAFF | Admin | Executive Administrative Assistant - Administration | 1 | 2 |
| | SIMI | | Executive Administrative Assistant - Administration | - | 2 |
| | | Admin Totale | Standard Chair Constitute Day () () () () () () | 1 | |
| | | Enterprise Operation | Supply Chain Operations Professional - Supply Chain | | 1 |
| | | Enterprise Operation Totale | | | 1 |
| | | Quote to cash | Accounts Receivable Professional - Supply Chain | | 1 |
| | | Quote to cash Totale | | | 1 |
| | STAFF Totale | | | 1 | 4 |
| | TECHNOLOGY | Customer Success Manager | Customer Success Manager Architect - Sales Engineering | | 2 |
| | | Customer Success Manager | and a state of the | | |
| | | Totale | | | 2 |
| | | Security Software | Brand Salas Specialist - Tachnology Salas | | 1 |
| | | Occurry SURWARE | Brand Sales Specialist - Technology Sales | | |
| | | | Security Consultant - Strategy & Solutions Consulting | | - 1 |
| | | Security Software Totale | | | 2 |
| | | Sustainability Software | Brand Sales Manager - Technology Sales Management | | 1 |
| | | Sustainability Software Totale | | | - 1 |
| | | | | | |



| Sede di Lavoro | Unità di Business | Divisione | Profilo e Famiglia Professionale | Personale Esuberante | Personale in Forza |
|---------------------|----------------------|----------------------------------|--|-------------------------|-----------------------|
| | | Technical Sales Totale | | | 1 |
| | | Technology Cross Brand | Account Technical Leader - Sales Engineering | | 1 |
| | | | Application Consultant - Application Consulting | | 1 |
| | | Technology Cross Brand Totale | | | 2 |
| | TECHNOLOGY Totale | | | | В |
| | TLS | Client Management | Technical Team Leader - Product Services | | 1 |
| | | Client Management Totale | | | 1 |
| | | Field Delivery | Delivery Manager - Project Manager/Project Executive | | 1 |
| | | | System Services Representative - Product Services | 7 | 10 |
| | | | Technical Support Representative - Product Services | | 2 |
| | | Field Delivery Totale | | 7 | 13 |
| | TLS Totale | | | 7 | 14 |
| RINO Totale | | | | 14 | 129 |
| otale omplessivo | | | | 153 | 2328 |

